TAIYO, LTD. URL: http://www.taiyo-ltd.co.jp

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Apr. 1st, 2018

Dear Value Customer,

## **Our List Prices Adjustments**

Taiyo, Ltd. values our customers and greatly appreciates your business. We continually strive to be a valued partner with you.

TAIYO is committed to offering the broadest product portfolio at the shortest lead times in the industry. Additionally, we will continue to drive simplicity in our business processes thereby improving responsiveness and the overall customer experience.

We are working diligently to manage costs and quality during this period of challenging economic conditions.

However, from the standpoint of maintaining cost and quality, our list prices will be adjusted for several product lines, since cost increase of steel bar materials, processing cost logistics and out-sourcing for small quantity.

As such, our list prices will be adjusted for several product lines.

These product lines are mainly tier II products and increased 5% up to 10%.

Date of Change

List price updates will be effective July 1, 2018.

If you have any questions or need more detailed information, please feel free to contact TAIYO.

Best Regards,

TAIYO, LTD.